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# LEADER-COACH PROGRAMME

## International track

Managing collaborators performance & achievement within national and international organisations, integrating managerial artificial intelligence

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## PURPOSE OF THE PROGRAMME

Equip managers from different international or intercultural contexts with operational tools to coach collaborators performance and professional fulfilment. Integrate management technologies enhanced by artificial intelligence.

## OBJECTIVES

1. International and intercultural management.
2. Managerial innovation & integration of artificial intelligence in management.
3. Techniques for managing individual and collective performance in an international context.
4. Decision making, arbitration, strategy, and risk management.
5. Methods for developing and embodying transcultural leadership.
6. Values, motivation, and methodologies for collaborators engagement.
7. Practices for managing stress and proactive action in critical situations.
8. Management and skill development.
9. Fact-based focus and solution-centric approaches to objectives and challenges.
10. Strategy and implementation of efficient processes in international settings.

## DEPLOYEMENT

- ◆ **Start** : February 2025.
- ◆ **For each module** : Session A on methodology (3 hours 30 minutes) followed by Session B, a debriefing session on managerial practice application (3 hours 30 minutes).
- ◆ **Duration** : 13 days :
  - 1 opening day for inclusion (in London or via video conference)
  - 10 modules x 2 sessions (A & B) (via video conference)
  - 2 days of consolidation and closure (in London or via video conference).
- ◆ **End** : July 2025.





## FOR EACH MODULE

### Session A

- 1 Module objective and managerial exemplifications in different international contexts.
- 2 Presentation of expected behavioural KPIs.
- 3 Presentation of tools for achieving behavioural KPIs and associated AI managerial technologies.
- 4 Sub-group creation of an action plan: applying tools to KPIs within their managerial context.

### Session B

- 1 Debriefing of initial action plan implementations.
- 2 Tool reminders and adjustments.

## AI-ENHANCED TRAINING

**Between sessions** : support (24/7, in English/French) by our AI management assistants in implementing behavioural KPIs.



AI Assistant **UPOLEPSIS**

Objectify and not judge the negative to better manage it.



AI Assistant **LOGOS**

Free yourself from cognitive biases in service of your professional efficiency.



AI Assistant **ORACLE**

Instantly build the skills you need



AI Assistant **FOCUS**

Intensify what is effective and satisfying.

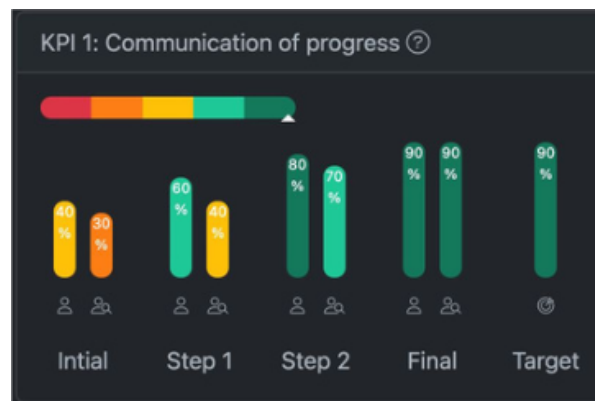


AI Assistant **ERGA**

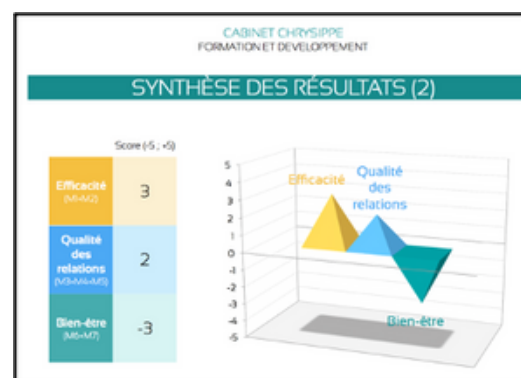
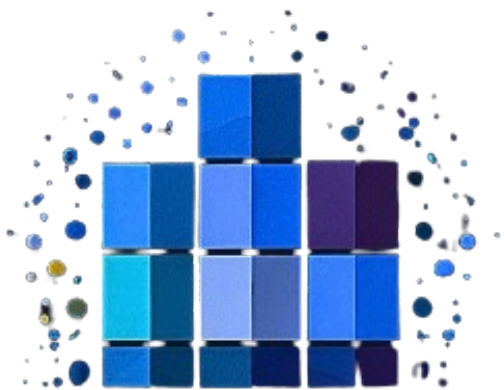
Identify difficulties to manage them better.

## RETURN ON INVESTMENT MEASUREMENT

- ◆ Self and 360 evaluations of the implementation of behavioural KPIs in management. Progress tracking : (i) at the start of training, (ii) mid-training, (iii) end of training, (iv) +3 months.



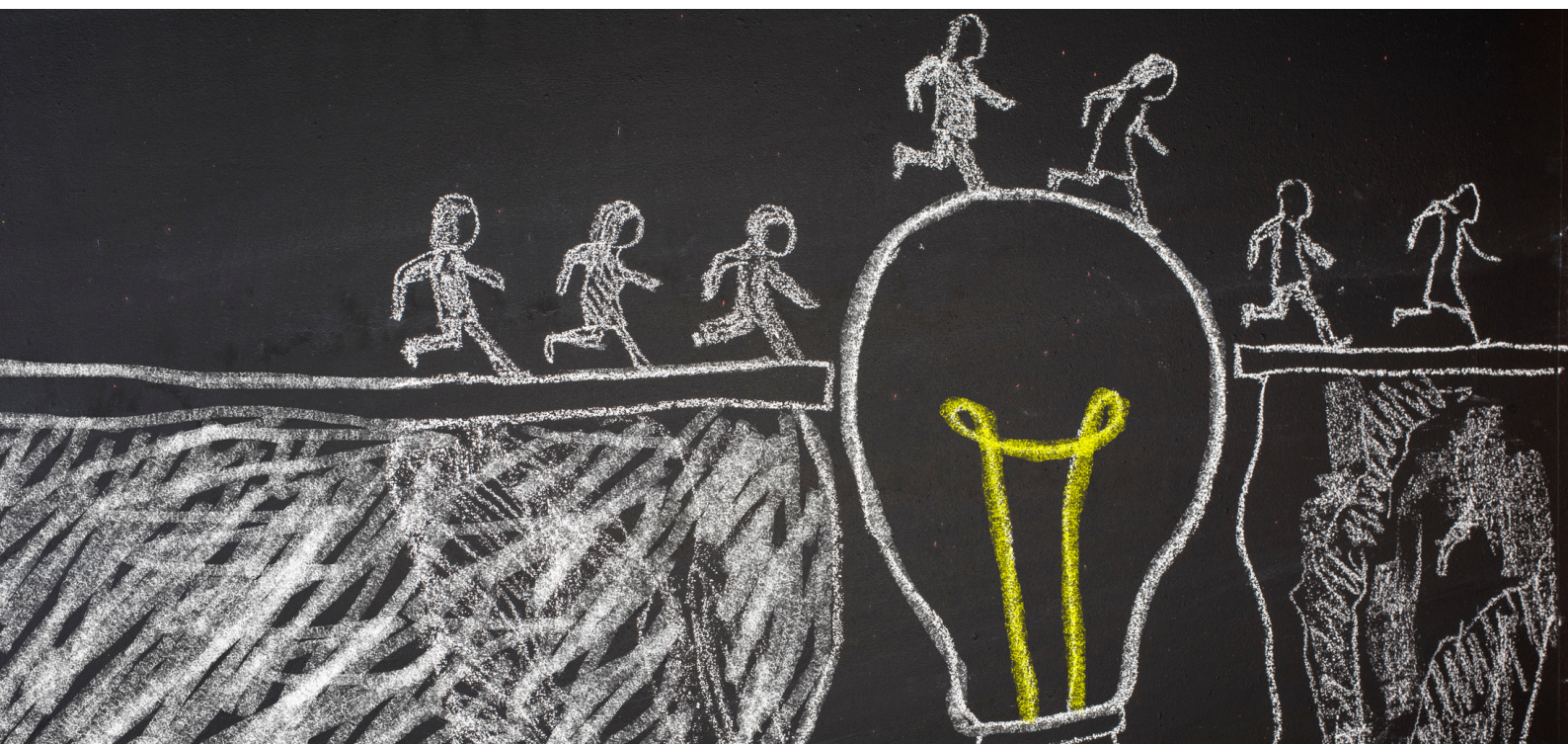
- ◆ Tests (start/end) to evaluate various dimensions of professional efficiency : effectiveness, quality of relationships, professional well-being.



- ◆ Closure : presentation of best practices and success stories in different international contexts.

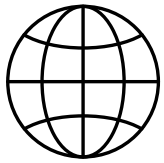
## CUSTOMISED VERSION OF THE PROGRAMME FOR IN-COMPANY SESSIONS

- ◆ **Co-identification** of specific needs and definition of custom objectives tailored to the managerial context.
- ◆ **Co-development** of specific behavioural KPIs related to these objectives.
- ◆ **Adjustment** of the number of modules and duration.





## INFORMATIONS/CANDIDATURE



[london.dauphine.psl.eu/executive-education](https://london.dauphine.psl.eu/executive-education)



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